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Declassified in Part - Sanitized Copy Approved for Release 2011/11/10: CIA-RDP89G00643R000800080017-3 WANG LABORATORIES, INC. ONE INDUSTRIAL AVENUE, LOWELL, MA 01851 • TEL: 617/459-5000, TWX 710-343-6769, TELEX 94-7421 FREDERICK A. WANG PRESIDENT AND TREASURER April 17, 1987 STAT Central Intelligence Agency Washington, D.C. 20505 STAT Dear Mr. Thank you very much for meeting with me on March 31st and for hosting a luncheon with the Information Systems Board. Our years of working with the Agency have shown us that your requirements eventually meet in the commercial world. Therefore we always welcome the opportunity to engage in this kind of dialoque. I would like to re-emphasize that Wang is not only committed to being part of the multi-vendor integration solution you are seeking, but we will also continue to support and make investments in the secure environment. In addition, we would like to reaffirm our commitment to industry standards and IBM coexistence and connectivity. In that vein, I would like to reiterate my invitation to you and the rest of the Information Standards Board to visit our Bethesda facility for demonstrations of our announced products and to our Corporate Headquarters in Lowell, Massachusetts to learn of our future product plans and strategies. Again, thank you for your time. I look forward to seeing you in Lowell. Sincerely, Frederick A. Wang STAT

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